

De Anza Bookstore

June 9,2020

| | Adopted Budget FY19/20 | Projected actual 19/20 | Tentative Budget FY20-21 | % change |
|--|---------------------------|---------------------------|-----------------------------|---------------|
| REVENUE | | | | |
| Local | | | | |
| Sales | \$ 4,211,370 | \$ 3,445,131 | \$ 2,947,959 | |
| Other Local | 213,193 | 213,193 | \$ 149,235 | |
| TOTAL REVENUE | \$ 4,424,563 | \$ 3,658,324 | \$ 2,508,500 | -31.4% |
| EXPENSES | | | | |
| Cost of Sales | \$ 3,213,735 | \$ 2,613,867 | \$ 2,024,530 | -22.5% |
| Management Salaries | \$ 146,661 | | \$ 70,000 | |
| Contract Salaries | 383,322 | | 396,738 | |
| Student Salaries | 253,800 | | 125,000 | |
| Other | 24,000 | | 24 | |
| Total Salaries | \$ 807,783 | \$ 772,697 | \$ 591,762 | -23.4% |
| Total Staff Benefits | \$ 235,002 | \$ 211,932 | \$ 185,000 | -21.1% |
| General Administration | \$ 214,845 | \$ 214,845 | \$ 175,000 | |
| Depreciation | 10,000 | 10,000 | 10,000 | |
| Utilities | 17,892 | 17,892 | 17,892 | |
| Other Operating | 0 | 0 | | |
| Total Operating | \$ 242,737 | \$ 242,737 | \$ 202,892 | -16.4% |
| Buildings | \$ 0 | \$ 0 | | |
| Equipment-New & Replacement | 0 | 0 | | |
| Other Capital Outlay | 0 | 0 | | |
| Total Capital Outlay | \$ 0 | \$ 0 | \$ 0 | |
| TOTAL EXPENSES | \$ 4,499,257 | \$ 3,841,233 | \$ 3,004,184 | -21.8% |
| Transfers-in | \$ 0 | \$ 0 | | |
| Other Sources | 0 | 0 | | |
| Transfers-out | 0 | 0 | | |
| Contingency | 0 | 0 | | |
| Other Outgo | (20,981) | (20,981) | (20,981) | |
| TOTAL TRANSFERS/OTHER SOURCES | \$ (20,981) | \$ (20,981) | \$ (20,981) | |
| Net Increase (Decrease) in Retained Earnings | \$ (95,675) | \$ (203,890) | \$ (516,665) | |
| Beginning Balance, July 1 | 2,570,886 | 2,570,886 | 2,366,996 | |
| Adjustments to Beginning Balance | 0 | 0 | 0 | |
| NET FUND BALANCE, June 30 | \$ 2,475,211 | \$ 2,366,996 | \$ 1,850,331 | |